# Interim Report Q2 January – June 2023



# 2,107

#### Order intake, MSEK

Order intake was MSEK 2,107 (2,183), a decrease of -3.5% adjusted to -8.6% for currency effects of MSEK +121 and business closures of MSEK -9

2,147

#### Net sales, MSEK

Net sales were MSEK 2,147 (2,045), an increase of +5.0% adjusted to +0.4% for currency effects of MSEK +121 and business closures of MSEK -26

202

#### Operating profit, MSEK

Operating profit was MSEK 201.6 (186.5), an increase of +8.1% with an operating margin of 9.4 (9.1)%

119

#### Net profit, MSEK

Earnings after tax were MSEK 119.4 (131.1)

0.68

Earnings per share, SEK

Earnings per share were SEK 0.68 (0.74)

326

Operating cash flow, MSEK

Cash flow from operating activities was MSEK 326.1 (20.3)

# The second quarter

With an overall net sales increase of 5.0% from 2,045 MSEK to 2,147 MSEK and an 8.1% operating profit increase from 187 MSEK to 202 MSEK, the Group continues to deliver strong operating results.

The net sales growth combined with a healthy development of the gross profit margin increased the operating margin to 9.4 (9.1)%.

The previously communicated pricing improvements continue to positively impact the result and we continue to invest in our strategic focus areas of innovation, sustainability and people where we make steady progress.

Externally, we are cautious as some markets demonstrate a high activity level and some remain with uncertainties. By covering many markets and geographies the Group's business model spreads individual market risks.

The supply of modern lighting solutions, which provide highly sustainable energy savings is one of our core strengths and this is especially important with the EU ban on fluorescent lamps later in the year.

In isolation, the order intake of 2,107 (2,183) MSEK for the quarter was robust, despite an -8.6% organic decline. The R12M order intake is 8,2 BSEK. The order backlog has grown in the period to 1,942 MSEK and remains healthy.

During the first half of 2022 the supply chain challenges provided a stimulus for the early placement of orders. As lead times have now returned to normal and so too order placement cycles, the comparables should be viewed carefully.

Net sales at 2,147 (2,045) MSEK for the quarter delivers +0.4% organic growth.

The operating profit for the quarter of 201.6 (186.5) MSEK delivers an operating margin of 9.4 (9.1)%.

The strong operating cash flow for the quarter of 326.1 (20.3) MSEK results from good profitability levels and a working capital reduction. Further working capital reductions are anticipated in coming quarters, easing the interest expense.

# **CEO** comment

#### The second quarter; resilient results

The Group's results continue to show strong resilience.

The mega-trends remain positive and for these, the Group's lighting brands develop value propositions and business models to promote lighting solutions that offer energy savings, carbon reduction and smart lighting.

The demand to reduce energy costs has never been so high and our solutions achieve this by up to 90%. During the quarter we significantly increase our success rate in winning refurbishment and retrofit projects, please refer to later pages. The ban on fluorescent lamps later in the year will increase this further.

As a result of external factors and the mix of private investment and public investment, new-build and refurbishment, the overall market activity remains mixed. Many of our brands perform well.

Our Q2 performance was resilient with annualised order intake and net sales both above 8 BSEK and positive gross and operating margin development compared to Q2 last year.

#### Rolling 12 month and quarterly order intake



#### Strategic focus areas; securing the long-term

#### People and culture

In recent months we have secured several key appointments in senior positions.

The addition of these skills and competences will help to further continue the growth and delivery of the short term results and long term strategy.



Bodil Sonesson, CEO and President

#### Innovation

Innovation is not just about great luminaires, and so we continue to increase the funding and investment for our smart and sustainable lighting solutions.

At Organic Response we have embedded an AI Chatbot in our OR Customer Support Portal. The AI can answer 95% of the basic enquiries in more than 100 languages.

During the second quarter, WE-EF launched the new "AFL100" range of street and outdoor area lighting. This global range focusses on sustainability and night/nature sensitive lighting. "AFL100" offers increased connectivity, superior energy performance and outstanding optical control.

#### Sustainability

With additional resources and focus, our sustainability strategy continues to make strong progress. We have submitted our long term targets to the Science Based Targets initiative and these are currently being validated and we expect feedback during the summer. But we do not wait, in our operations we make significant investments for reducing our scope 1 and 2 carbon footprint.

#### Outlook; strengthening and well positioned

Looking internally, the Group's financial performance remains robust. We have improving margins and a healthy order backlog. The strategic focus is clear and we make steady progress on our activities.

Externally, our supply of sustainable solutions for the rapidly growing opportunity of renovation projects increases significantly. These projects provide even shorter payback periods as energy prices remain high.

We are well positioned for when the markets return to a more stable state.

# January-June

4,286

#### Order intake, MSEK

Order intake was MSEK 4,286 (4,388), a decrease of -2.3% adjusted to -6.4% for currency effects of MSEK +210 and business closures of -29 MSEK

4,371

#### Net sales, MSEK

Net sales were MSEK 4,371 (3,917), an increase of +11.6% adjusted to +7.0% for currency effects of MSEK +214 and business closures of -35 MSEK

446

#### **Operating profit, MSEK**

Operating profit was MSEK 445.7 (359.8), an increase of +23.9% with an operating margin of 10.2 (9.2)%

277

#### Net profit, MSEK

Earnings after tax were MSEK 277.3 (250.6)

1.57

#### Earnings per share, SEK

Earnings per share were SEK 1.57 (1.42)

533

#### Operating cash flow, MSEK

Cash flow from operating activities was MSEK 532.5 ( negative 48.1)

During the first half year the Group delivered a strong set of results with net sales, operating profit, operating margin and cash flow all ahead of last year.

Order intake levels across the brands and business areas remains mixed and a little slower compared to the previously reported 'high early order placement period' in 2022.

The Group's half year order intake of 4,286 (4,388) MSEK shows a -2.3% decrease, decreasing to -6.4% when adjusting for currency effects of +210 MSEK and business closures of -29 MSEK.

The Group's half year net sales of 4,371 (3,917) MSEK show an +11.6% increase, decreasing to +7.0% when adjusting for currency effects of +214 MSEK and business closures of -35 MSEK.

The Group's operating profit for the half year of 446 (360) MSEK shows a continuing strong and resilient performance.

The operating margin for the half year increases 100 basis points from 9.2% to 10.2%. This should be capable of further development as a consequence of the Q4 2022 and Q1 2023 price revisions.

As we drive for a reduced net debt, the operating cash flow in the period was strongly positive at 533 (negative -48) MSEK with the variance coming from an 86 MSEK increase in operating profit and a significant 497 MSEK improvement in working capital compared to last year. We continue the focus here.

The increased financial items of 69.4 (25.2) MSEK arise from a net increase in interest expenses of 41.2 MSEK.

The tax expense in the period of 99.0 (84.0) MSEK results in a 26.3 (25.1)% tax rate.

# **Business** areas

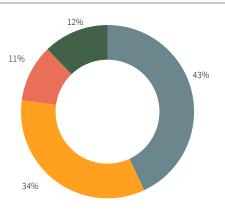
#### Net sales and operating profit by business area

		Net s	ales			Operating	gprofit		Op	perating r	nargin %	
	Q	2	Q1	2	Q2	2	Q1-	2	Q2		Q1-	2
	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
Collection	947.0	962.5	1,949.7	1,877.8	64.1	85.7	164.4	179.3	6.8	8.9	8.4	9.5
Premium	754.6	708.9	1,531.2	1,314.5	97.9	90.6	214.0	159.0	13.0	12.8	14.0	12.1
Professional	265.7	245.7	502.6	493.5	20.7	7.4	29.4	19.0	7.8	3.0	5.8	3.9
Infrastructure	256.9	207.1	549.5	393.5	42.3	21.0	84.6	43.6	16.5	10.1	15.4	11.1
Eliminations	-77.1	-79.6	-162.2	-162.0	-	-	-	-	-	-	-	-
Results by business area	2,147.1	2,044.6	4,370.8	3,917.3	225.0	204.7	492.4	400.9	10.5	10.0	11.3	10.2
IFRS 16	-	-	-	-	4.6	3.0	9.3	6.4	-	-	-	-
Unallocated cost	-	-	-	-	-28.0	-21.2	-56.0	-47.5	-	-	-	-
Operating profit	-	-	-	-	201.6	186.5	445.7	359.8	9.4	9.1	10.2	9.2
Financial items	-	-	-	-	-40.2	-11.4	-69.4	-25.2	-	-	-	-
Profit before tax	-	-	-	-	161.4	175.1	376.3	334.6	-	-	-	-

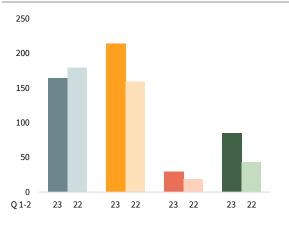
#### Net sales per business area, MSEK

# 2,500 2,000 1,500 1,000 0 Q1-2 23 22 23 22 23 22 23 22 23 22

#### Sales share per business area, %



#### Operating profit per business area, MSEK





■Infrastructure

#### Collection

Collection is home to our brands with a global market footprint. All have an international product portfolio and are well-renowned in the lighting designer and architect communities globally. They offer a wide product range with a focus on indoor and outdoor architectural applications.

Brands included are; ateljé Lyktan, iGuzzini, LED Linear and WE-EF with product development and manufacturing facilities in Sweden, Italy, Canada, China, Germany and Thailand. Seneco is also consolidated in this business area.

Business Area order intake for the quarter of 907 (968) MSEK shows an organic decline of -12.3% compared with the previous year. This is a slightly better performance than the first quarter where the decline was -16.7%.

We see the global high-end businesses facing some difficult market conditions as investment decision making is taking longer in less favourable markets conditions where interest rates are higher.

Net sales for the quarter were 947 (963) MSEK, an organic decrease of -8.5%. This volume decrease resulted in a -25.2% reduction in operating profits to 64.1 (85.7) MSEK. The gross profit margin developed positively and the operating margin was 6.8 (8.9)%. The results from iGuzzini are flat and at a good level.

During the quarter iGuzzini won many great projects; Museo de Antioquia in Medellin Colombia, Haymarket in Edinburgh Scotland and Lusail Sports Club in Doha Qatar. Ateljé Lyktan secured an 1800 luminaire retrofit street lighting project in Stockholm Sweden.

Collection	Q2, 2023	Q2, 2022	Q1-2, 2023	Q1-2, 2022
Net sales	947.0	962.5	1,949.7	1,877.8
(of which, intercompany sales)	(30.0)	(36.0)	(68.4)	(75.7)
Operating profit	64.1	85.7	164.4	179.3
Operating margin, %	6.8	8.9	8.4	9.5
Sales growth, %	-1.6	17.1	3.8	19.3
Sales growth, adjusted for exchange rate differences , %	-8.5	10.8	-2.9	13.3
Growth in operating profit, %	-25.2	6.3	-8.3	28.9

947

Net sales, MSEK

64

Operating profit, MSEK

6.8

Operating margin, %

ateljé Lyktan



LED LINEAR

we-ef

#### **Premium**

Premium focuses on the European market and European-based global customers. Our Premium brands work closely with specifiers and partners to deliver premium projects, often with bespoke solutions. The majority of sales are related to indoor applications and there is also an outdoor offering for specific markets.

Brands included are Fagerhult and LTS with product development and manufacturing facilities in Sweden, Germany and China. Organic Response is also consolidated in this business area.

Business Area order intake for the quarter of 733 (731) MSEK shows a slight organic decline of -3.5% compared with the previous year. The performance is very much consistent with the first quarter. We have ceased our operation in Russia.

Net sales for the quarter were 755 (709) MSEK, an organic growth of +2.0% delivering an increase in operating profit to 97.9 (90.6) MSEK and an increase in operating margin to 13.0 (12.8)%.

Fagerhult won many significant projects during the quarter. We categorise them in three themes to demonstrate our focus.

Firstly, there were in excess of 7,100 luminaires in two renovation projects in Norway and Sweden, secondly there was 22 MSEK of smart office lighting projects with Organic Response in the UK and thirdly, there was approximately 46 MSEK of two energy saving projects, with a payback less than 2 years for two high-street fashion retailers, one from the UK and one from Spain.

Premium	Q2, 2023	Q2, 2022	Q1-2, 2023	Q1-2, 2022
Net sales	754.6	708.9	1,531.2	1,314.5
(of which, intercompany sales)	(17.9)	(16.2)	(42.0)	(30.8)
Operating profit	97.9	90.6	214.0	159.0
Operating margin, %	13.0	12.8	14.0	12.1
Sales growth, %	6.4	7.8	16.5	3.8
Sales growth, adjusted for exchange rate differences , %	2.0	4.5	12.6	0.6
Growth in operating profit, %	8.1	0.3	34.6	-0.4

755

Net sales, MSEK

98

Operating profit, MSEK

13.0

Operating margin, %

#### **FAGERHULT**



#### **Professional**

Professional focuses mainly on indoor applications for local and neighbouring markets. The brands work closely together with local partners on project specifications to deliver full and complete solutions. Local production and product development allows for tailored solutions with bespoke products delivered within short lead times.

Brands included are; Arlight, Eagle and Whitecroft, with product development and manufacturing facilities in Turkey, Australia and the UK.

Business Area order intake for the quarter of 240 (265) MSEK, shows an organic decline of -12.1%. For the year to date the organic order intake growth is +4.4% and we see an improving order trend in Australia.

Net sales for the quarter were 266 (246) MSEK, an organic growth of +6.3% and the quarterly operating profit was 20.7 (7.4) MSEK with an operating margin of 7.8 (3.0)%.

We continue to report an overall improving situation in all three markets, notably the UK and Australia. Government legislation in Turkey continues to negatively impact the results.

Professional Q2, 2023 Q2, 2022 Q1-2, 2023 Q1-2, 2022 265.7 245.7 502.6 493.5 Net sales (of which, intercompany sales) (19.3)(19.0)(35.5) (38.5)Operating profit 20.7 7.4 29.4 5.8 Operating margin, % 7.8 3.0 3.9 Sales growth, % 8.1 -7.2 1.8 -1.1 Sales growth, adjusted for exchange rate 6.3 -4.9 1.6 0.8 differences, % Growth in operating profit, % 179.7 -73.4 54.7 -60.0

266

Net sales, MSEK

21

Operating profit, MSEK

7.8

Operating margin, %

arlight  $\P$ 





#### Infrastructure

Infrastructure provides lighting solutions for environments with specific requirements for installation, durability and robustness. The companies are world-leading in their areas and highly experienced in finding the best solutions for every project and customer. The majority of their sales are within Europe with some global installations.

Brands included are; Designplan, i-Valo and Veko, with product development and manufacturing facilities in UK, Finland and the Netherlands.

Business Area order intake for the quarter of 227 (220) MSEK shows an organic decline of -5.9%. The year to date the organic order intake growth is +5.8%, with good growth in the UK.

Net sales for the quarter were 257 (207) MSEK, an organic growth of +14.1% with good growth from all three businesses.

Operating profits more than doubled to 42.3 (21.0) MSEK and the operating margin increased a significant 6.4 percentage points to 16.5 (10.1)%, an all-time record.

During the quarter Designplan won Sanierung JVA Essen, Germany, exhibiting their specification strength in European prisons.

Infrastructure	Q2, 2023	Q2, 2022	Q1-2, 2023	Q1-2, 2022
Net sales	256.9	207.1	549.5	393.5
(of which, intercompany sales)	(9.8)	(8.3)	(16.3)	(16.9)
Operating profit	42.3	21.0	84.6	43.6
Operating margin, %	16.5	10.1	15.4	11.1
Sales growth, %	24.0	10.1	39.6	11.0
Sales growth, adjusted for exchange rate differences , %	14.1	6.1	30.5	6.5
Growth in operating profit, %	101.4	-10.3	94.0	10.1

257

Net sales, MSEK

42

Operating profit, MSEK

16.5

Operating margin, %







#### Financial position

The Group's equity/assets ratio at the end of the reporting period was 51.4 (48.6)% and consolidated equity was 7,127 (6,441) MSEK.

The net debt at the end of the period was 3,137 (3,130) MSEK. Cash and bank balances at the end of the period were 1,307 (1,403) MSEK. Adjusting for cash and bank balances the gross debt was 4,444 (4,533) MSEK. During the quarter the dividend of 281.9 (229.0) MSEK was paid. During the quarter the Group completed the refinancing of 2 BSEK of the long term loan portfolio.

Operating cash flow was positive 532.5 (negative 48.1) MSEK.

Pledged assets and contingent liabilities amounted to 18.1 (16.1) MSEK and 23.1 (8.8) MSEK respectively.

#### Investments

The Group's net investments in non-current assets was 92 (74) MSEK. The figure does not include investments in subsidiaries, which were 0 (0) MSEK.

#### **Employees**

The average number of employees during the period was 4,089 (4,087).

#### Parent company

Fagerhult Group AB, (formerly AB Fagerhult) operations comprise Group Management, financing and business development activities. The profit after financial items was 415.8 (955.4) MSEK. The number of employees during the period was 14 (15).

#### Accounting principles

The interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and the Swedish Annual accounts Act. The information for the interim period on pages 1-16 is an integral part of this financial report. The Parent Company's interim report has been prepared in accordance with the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's recommendation RFR 2.

Applied accounting principles are unchanged in comparison with those described in Fagerhult Group's annual report for the financial year 2022.

#### Risks and uncertainties

The Group's significant risks and uncertainties consist primarily of business risks, and financial risks associated with currencies and interest rates. Through the company's international operations, the Fagerhult Group is subject to financial exposure arising from currency fluctuations as well as the regionalised uncertainty of political situations.

The most prominent risks, however, are currency risks arising from export sales and imports of raw materials and components. This exposure is reduced by hedging the flow of sensitive currencies, based on individual assessment. Currency risk also arises in the translation of foreign net assets and earnings.

#### **Declaration**

The Board of Directors and Chief Executive Officer warrant that the interim report gives a true and fair picture of the company's and Group's operations, financial position and results, and describes all significant risks and uncertainties faced by the Group

Digital Meeting, 20 July 2023 Fagerhult Group AB (publ)

Jan Svensson Chairman

**Cecilia Fasth** *Board Member* 

**Eva Elmstedt** *Board Member* 

Magnus Nell

Board Member & Employee Representative

Eric Douglas
Vice chairman

Teresa Enander Board Member

Magnus Meyer Board Member

Lars-Åke Johansson

Board Member & Employee Representative

**Bodil Sonesson** 

President and CEO

This report has not been subject to a review by the company's auditor.

Interim report for the third quarter 2023 will be released on 27 October.

Information can be obtained from;

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Michael Wood, CFO, +46 73087 4647

Fagerhult Group AB (publ.) Corporate ID no. 556110-6203

# Group

Condensed financial statements

#### Income statement

	2023 Q2 3 months	2022 Q2 3 months	2023 Q1-2 6 months	2022 Q1-2 6 months	2022/2023 Jul-Jun 12 months	2022 Jan-Dec 12 months
Net sales	2,147.1	2,044.6	4,370.8	3,917.3	8,723.1	8,269.6
Cost of goods sold	-1,314.9	-1,298.0	-2,694.3	-2,470.8	-5,370.7	-5,147.2
Gross profit	832.2	746.6	1,676.5	1,446.5	3,352.4	3,122.4
Selling expenses	-447.3	-393.4	-865.5	-770.5	-1,714.7	-1,619.7
Administrative expenses	-212.0	-185.0	-414.5	-353.6	-807.9	-747.0
Other operating income	28.7	18.3	49.2	37.4	89.4	77.6
Operating profit	201.6	186.5	445.7	359.8	919.2	833.3
Financial items	-40.2	-11.4	-69.4	-25.2	-86.5	-42.3
Profit before tax	161.4	175.1	376.3	334.6	832.7	791.0
Tax	-42.0	-44.0	-99.0	-84.0	-229.6	-214.6
Net profit for the period	119.4	131.1	277.3	250.6	603.1	576.4
Net profit for the period attributable to shareholders of the Parent Company	119.4	131.1	277.3	250.6	603.0	576.3
Net profit for the period attributable to Non-controlling interests	-	-	-	-	0.1	0.1
Sum	119.4	131.1	277.3	250.6	603.1	576.4
Earnings per share, based on net profit for the period attributable to the shareholders of the Parent Company						
Earnings per share before dilution, SEK	0.68	0.74	1.57	1.42	3.42	3.27
Earnings per share after dilution, SEK	0.68	0.74	1.57	1.42	3.42	3.27
Average number of outstanding shares before dilution, thousands	176,147	176,147	176,147	176,147	176,147	176,147
Average number of outstanding shares after dilution, thousands	176,147	176,147	176,147	176,147	176,147	176,147
Number of outstanding shares, thousands	176,147	176,147	176,147	176,147	176,147	176,147
STATEMENT OF COMPREHENSIVE INCOME						
Net profit for the period	119.4	131.1	277.3	250.6	603.1	576.4
Other comprehensive income						
Items which may not be reclassified in the income statement:						
Revaluation of pension plans	5.5	-1.6	6.0	-1.6	15.9	8.3
Items which may be reclassified in the income statement:						
Translation differences	201.3	152.2	240.4	199.5	343.4	302.5
Other comprehensive income for the period, net after tax	206.8	150.6	246.4	197.9	359.3	310.8
Total comprehensive income for the period	326.2	281.7	523.7	448.5	962.4	887.2
Company	326.2	281.7	523.7	448.5	962.3	887.1
Total comprehensive income attributable to Non-controlling interests	-	_	-	-	0.1	0.1
Sum	326.2	281.7	523.7	448.5	962.4	887.2

#### Balance sheet

	30 Jun	30 Jun	31 Dec
	2023	2022	2022
Intangible assets	6,349.3	5,913.3	6,074.8
Tangible fixed assets	2,549.8	2,411.5	2,421.2
Financial assets	236.5	222.2	226.5
Inventories	1,519.3	1,541.3	1,492.5
Accounts receivable - trade	1,653.8	1,532.4	1,603.5
Other non-interest-bearing current assets	252.8	238.2	222.4
Cash and cash equivalents	1,307.1	1,403.2	1,291.7
Total assets	13,868.6	13,262.1	13,332.6
Equity	7,127.1	6,440.6	6,882.2
Long-term interest-bearing liabilities	4,121.6	3,888.6	3,964.0
Long-term non-interest-bearing liabilities	575.5	524.4	548.2
Short-term interest-bearing liabilities	322.2	644.3	298.2
Short-term non-interest-bearing liabilities	1,722.2	1,764.2	1,640.0
Total equity and liabilities	13,868.6	13,262.1	13,332.6

#### Cash flow statement

	2023	2022	2023	2022	2022/2023	2022
	Q2	Q2	Q1-2	Q1-2	Jul-Jun	Jan-Dec
	3 months	3 months	6 months	6 months	12 months	12 months
Operating profit	201.6	186.5	445.7	359.8	919.2	833.3
Adjustments for non-cash items	165.4	121.2	275.5	241.5	549.3	515.3
Financial items	-43.9	-12.3	-69.6	-25.8	-99.1	-55.3
Tax paid	-68.6	-55.9	-114.9	-122.4	-199.5	-207.0
Funds contributed from operating activities before change in working	254.5	239.5	536.7	453.1	1,169.9	1,086.3
capital						
Change in working capital	71.6	-219.2	-4.2	-501.2	-186.6	-683.6
Cash flow from operating activities	326.1	20.3	532.5	-48.1	983.3	402.7
Cash flow from investing activities	-64.2	-49.5	-112.5	-90.8	-214.2	-192.5
Cash flow from financing activities	-401.1	-237.9	-442.9	-277.6	-908.6	-743.3
Cash flow for the period	-139.2	-267.1	-22.9	-416.5	-139.5	-533.1
Cash and cash equivalents at beginning of period	1,412.2	1,594.0	1,291.7	1,741.5	1,403.2	1,741.5
Translation differences in cash and cash equivalents	34.1	76.3	38.3	78.2	43.4	83.3
Cash and cash equivalents at end of period	1,307.1	1,403.2	1,307.1	1,403.2	1,307.1	1,291.7

#### Key ratios and data per share

	2023	2022	2023	2022	2022/2023	2022
	Q2 3 Months	Q2 3 Months	Q1-2 6 months	Q1-2 6 months	Jul-Jun 12 months	Jan-Dec 12 months
Sales growth, %	5.0	10.8	11.6	11.2	16.6	16.7
Growth in operating profit, %	8.1	-10.4	23.9	-0.4	30.4	18.0
Growth in profit before tax, %	-7.8	-6.6	12.5	5.2	30.4	27.1
Operating margin, %	9.4	9.1	10.2	9.2	10.5	10.1
Profit margin, %	7.5	8.6	8.6	8.5	9.5	9.6
Cash liquidity, %	63.9	58.3	63.9	58.3	63.9	66.6
Net debt/EBITDA ratio	2.55	2.67	2.39	2.72	2.35	2.36
Equity/assets ratio, %	51.4	48.6	51.4	48.6	51.4	51.6
Capital employed, MSEK	11,571	10,974	11,571	10,974	11,571	11,144
Return on capital employed, %	7.6	7.1	8.4	6.9	8.7	8.1
Return on equity, %	6.7	8.1	7.9	7.9	8.9	8.8
Net debt, MSEK	3,137	3,130	3,137	3,130	3,137	2,971
Gross investment in non-current assets, MSEK	49.2	47.5	91.6	74.4	196.8	179.6
Net investment in non-current assets, MSEK	49.2	47.5	91.6	74.4	196.8	179.6
Depreciation/amortisation/impairment of non-current assets, MSEK	105.4	106.1	209.6	215.4	417.7	423.5
Number of employees	4,082	4,077	4,089	4,087	4,084	4,059
Equity per share, SEK	40.46	36.56	40.46	36.56	40.46	39.07
Number of outstanding shares, thousands	176,147	176,147	176,147	176,147	176,147	176,147

For more information about the Key ratios and the definitions applied, please refer to Fagerhult Group AB's website under "Investor/Financial data/Financial glossary." The website also includes the definition of any Alternative Performance Measures used whereas this report details the financial aspect to these.

#### Changes in equity

#### Attributable to shareholders of the Parent Company

		Other contributed		Retained	Non- controlling	
	Share capital	capital	Reserves	earnings	interest	Total equity
Equity at 1 January 2022	100.2	3,194.6	-298.2	3,222.3	-0.2	6,218.7
Net profit for the period				250.6	-	250.6
Other comprehensive income for the period			199.5	-1.6	-	197.9
Total comprehensive income for the period			199.5	249.0	-	448.5
Performance share plan				2.4	-	2.4
Dividend paid				-229.0	-	-229.0
Equity at 30 June 2022	100.2	3,194.6	-98.7	3,244.7	-0.2	6,440.6
Equity at 1 January 2023	100.2	3,194.6	4.3	3,583.2	-0.1	6,882.2
Net profit for the period				277.3	-	277.3
Other comprehensive income for the period			240.4	6.0	-	246.4
Total comprehensive income for the period			240.4	283.3	-	523.7
Performance share plan				3.1	-	3.1
Dividend paid				-281.9	-	-281.9
Equity at 30 June 2023	100.2	3,194.6	244.7	3,587.7	-0.1	7,127.1

# Parent company

Condensed financial statements

#### Income statement

	2023	2022	2023	2022	2022/2023	2022
	Q2	Q2	Q1-2	Q1-2	Jul-Jun	Jan-Dec
	3 Months	3 Months	6 months	6 months	12 months	12 months
Net sales	8.9	9.1	19.0	18.7	39.1	38.8
Administrative expenses	-25.4	-23.9	-53.0	-45.7	-91.2	-83.9
Operating profit	-16.5	-14.8	-34.0	-27.0	-52.1	-45.1
Income from shares in subsidiaries	319.9	859.2	354.8	908.0	360.3	913.5
Financial items	57.2	47.0	95.0	74.4	180.6	160.0
Profit before appropriations and tax	360.6	891.4	415.8	955.4	488.8	1,028.4
Group contributions received	-	-	-	-	174.0	174.0
Tax	-9.0	-6.7	-14.0	-9.8	-65.9	-61.7
Net profit	351.6	884.7	401.8	945.6	596.9	1,140.7

#### Balance sheet

	30 Jun 2023	30 Jun 2022	31 Dec 2022
Financial assets	8,003.2	7,780.3	8,023.2
Other non interest bearing receivables	83.5	72.1	63.6
Cash & Bank	814.9	1,217.3	777.8
Total assets	8,901.6	9,069.7	8,864.6
Equity	5,187.4	4,870.2	5,066.3
Long-term interest bearing liabilities	3,191.1	2,947.1	3,064.3
Long-term non interest bearing liabilities	10.8	9.5	9.6
Short-term interest bearing liabilities	501.0	1,221.3	696.5
Short-term non interest bearing liabilities	11.3	21.6	27.9
Total Equity and Liabilities	8,901.6	9,069.7	8,864.6

#### Changes in equity

	Share	Statutory	Retained		
	capital	reserve	earnings <sup>-</sup>	Total equity	
Equity at 1 January 2022	100.2	159.4	3,893.2	4,152.8	
Net profit for the period			945.6	945.6	
Performance share program			0.8	0.8	
Dividend paid			-229.0	-229.0	
Equity at 30 June 2022	100.2	159.4	4,610.6	4,870.2	
Equity at 1 January 2023	100.2	159.4	4,806.7	5,066.3	
Net profit for the period			401.8	401.8	
Performance share plan			1.2	1.2	
Dividend paid			-281.9	-281.9	
Equity at 30 June 2023	100.2	159.4	4,927.8	5,187.4	

#### Net sales, MSEK



#### Operating profit, MSEK



#### Operating margin, %



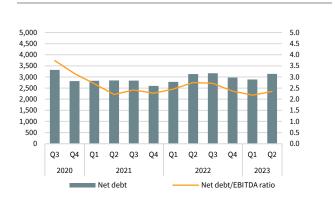
#### Earnings per share, SEK



#### Operating cashflow, MSEK



#### Net debt and Net debt/EBITDA ratio



#### Key ratios and data per share

·					2022/2023 Jul-Jun
	2019	2020	2021	2022	12 months
Net sales, MSEK	7,844.9	6,816.3	7,087.5	8,269.6	8,723.1
Operating profit, MSEK	794.8	332.5	706.4	833.3	919.2
Profit before tax, MSEK	695.7	216.7	622.3	791.0	832.7
Earnings per share, SEK	3.32	3.21	2.64	3.27	3.42
Sales growth, %	39.6	-13.1	4.0	16.7	16.6
Growth in operating profit, %	12.6	-58.2	112.5	18.0	30.4
Growth in profit before tax, %	4.3	-68.9	187.2	27.1	30.4
Operating margin, %	10.1	4.9	10.0	10.1	10.5
Net debt/EBITDA ratio	2.93	3.16	2.27	2.36	2.35
Equity/assets ratio, %	42.0	47.3	49.1	51.6	51.4
Capital employed, MSEK	10,372	10,238	10,563	11,144	11,571
Return on capital employed, %	10.8	3.5	6.9	8.1	8.7
Return on equity, %	13.5	10.1	7.8	8.8	8.9
Net debt, MSEK	3,737	2,812	2,603	2,971	3,137
Net investment in non-current assets, MSEK	242.7	183.6	149.5	179.6	196.8
Depreciation/amortisation/impairment of non-current assets, MSEK	478.8	558.4	440.9	423.5	417.7
Number of employees	4,465	4,419	4,237	4,059	4,084

#### Net sales and operating profit, MSEK

